

# **BROILER MARKET NEWS REPORT**

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U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

Market News Branch & Analysis

# NATIONAL BROILER MARKET AT-A-GLANCE



Trade sentiment was mixed, but mostly barely steady to weak. Retail and food service demand was slow to fair, moderate into fast food channels. Supplies of all sizes were adequate to burdensome with sharp discounting noted to help clear additional product. Floor stocks were balanced to long. In the parts structure, trading was mostly light and unaggressive, and limited to regular commitments. Wings were adequate and moving satisfactorily, but larger sizes were tight in some areas. Breast items were at least adequate and frequently discounted, and dark meat was readily available with some increase in availability reported. In production areas, live supplies were moderate. Weights were mostly desirable, but at times heavy.

<u>GEORGIA FOB DOCK PRICES</u> The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading remains unchanged at **81.75** cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 70.75 cents last year on September 13, 2006.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading:

	DOCK PRICE
ITEM	(CENTS PER POUND)
LINE RUN TENDER	RS 198.00
BREASTS - B/S	183.50
<b>BREASTS - WHOL</b>	E 109.50
THIGH MEAT - B/S	113.50
LEG QUARTERS	48.50
WINGS	129.50

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

<u>SOUTHERN REGION</u> Trade sentiment was barely steady to weak. Retail and food service demand was light to fair with limited trading. Supplies of all sizes were more than sufficient to satisfy trade needs. In the parts structure, trading was usually fair at best for midweek trading. Breast items were adequate to ample with boneless skinless and fronts in the longest balances. Wings were sufficient and moving, and dark meat was available. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

NORTHEAST REGION Trucklot buying activity on ready-to-cook whole broiler/fryers was light to fair at best for midweek trading. Offerings of all sizes were fully sufficient for current needs. Retail and distributive movement was light to fair. The market tone was about steady. In the parts complex, boneless skinless breast were readily available and heavily discounted where product was in excess; bone-in breasts and most dark meat cuts were at least sufficient for current needs. Wings were irregular but continued to clear satisfactorily. Gizzards were in good balance to tight.

MIDWEST REGION The market tone on whole broiler/fryers remained barely steady to weak. Additional offerings were ample and sharply discounted to help stimulate light trade interest. Movement into all channels was slow to moderate; best into fast food on limited retail ads. Floor stocks were in close balance overall; weights generally in desirable range, instances heavy. Supplies of large wings were tight, smaller sizes mixed, breast cuts fully adequate to ample, and leg items were increasing in availability. The trade sentiment was weak on breast cuts, steady on wings and steady to weak on leg items.

**WESTERN REGION** The market tone was barely steady to weak. Offerings were easily adequate to burdensome. Discounts noted as commonplace in hopes of clearing out excess product. Buyers were cautious and watched for further market developments. Retailer demand was overall moderate; best where featured. Floor stocks were adequate to instances heavier than desired.

# BROILER -TYPE EGGS SET IN 19 SELECTED STATES UP 2 PERCENT

Commercial hatcheries in the 19-State weekly program set 209 million eggs in incubators during the week ending September 8, 2007. This was up 2 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

### BROILER CHICKS PLACED UP 2 PERCENT

Broiler growers in the 19-State weekly program placed 177 million chicks for meat production during the week ending September 8, 2007. Placements were up 2 percent from the comparable week a year earlier. Cumulative placements from December 31, 2006 through September 8, 2007 were 6.37 billion, up 1 percent from the same period a year earlier.

# BROILER-TYPE EGGS SET AND BROILER CHICKS PLACED TOTAL 19 SELECTED STATES

PERCENT CHANGE

WEEK ENDING 09/08/07 2007 2006 PREVIOUS YEAR EGGS SET 209,050 204,137 +02 CHICKS PLACED 176,994 174,016 +02

Source: NASS, USDA

WEEKLY FRYERS AVAILABLE FOR MARKETING Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 20-Oct-07 is estimated at 163.4 million head. This compares to 164.0 million head the previous week and to 162.9 million head the same week a year ago, when the slaughter was 167.6 million head and the composite weighted average price was 65.57 cents per pound.

#### **SEPT 11**

#### SOUTHERN STATES BROILER/FRYER PARTS

SEPT 12

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

P	OUND	S		WTD	P	OUND	S		WTD
ITEM	(000)	RANGE	MAJORITY	AVG	<u>ITEM</u>	<u>(000)</u>	RANGE	<b>MAJORITY</b>	<u>AVG</u>
BREAST - B/S	1	OO FEW TO RI	PORT		BREAST - B/S		TOO FEW TO F	REPORT	
TENDERLOINS	248	139.00-207.0	0 -	146.78	TENDERLOINS	188	139.00-205.00	-	147.07
BREAST - LINE RUN	104	88.00-112.00	-	91.71	BREAST - LINE RUN	٦	TOO FEW TO R	EPORT	
FRONT HALVES	•	TOO FEW TO R	EPORT		FRONT HALVES	٦	TOO FEW TO R	EPORT	
LEGS	183	48.00-68.00	54-55	54.56	LEGS	153	49.00-69.00	53-55	54.23
LEG QUARTERS (BULK)	483	37.00-49.00	40-41	40.22	LEG QUARTERS (BULK)	510	38.00-49.00	40-41	40.37
LEG QUARTERS (4/10)	846	40.00-52.00	45-46	45.05	LEG QUARTERS (4/10)	889	40.00-51.00	44-45	44.57
WINGS (WHOLE)	230	115.00-130.00	-	121.52	WINGS (WHOLE)	345	115.00-130.00	-	122.01
WINGS (CUT)	180	130.00-140.00	-	135.81	WINGS (CUT)		TOO FEW TO F	REPORT	
DRUMSŤICKŚ	7	OO FEW TO RI	EPORT		DRUMSTICKS	٦	TOO FEW TO R	EPORT	
THIGHS	7	OO FEW TO RI	EPORT		THIGHS	7	TOO FEW TO R	EPORT	
B/S THIGHS		TOO FEW TO R	EPORT	Į.	B/S THIGHS	٦	TOO FEW TO R	EPORT	

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR F.O.B. DOCK

RANGE TODAY'S AVERAGE RANGE TODAY'S AVERAGE 5-DAY AVERAGE 54.00 - 65.00 58.50 61.28

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS - Trucklot buying interest was light and generally unaggressive for midweek trading as most dealers saw no need to extend floor stocks beyond regular commitments. Supplies of boneless skinless breasts were readily available and competitively priced; bone-in breasts and most dark meat cuts were at least sufficient for current needs. Wings were generally sufficient and clearing satisfactorily. Movement through retail and distributive channels was light to fair. The market tone was weak and unsettled for boneless skinless breasts; barely steady to weak for leg quarters. The balance of items were about steady to steady.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

SEPT 11	<b>CURRENT NEG</b>	WTD		SEPT 12	<b>CURRENT NEG</b>	WTD	
<u>ITEM</u>	<b>TRADING*</b>	AVG	VOL/LBS	<u>ITEM</u>	TRADING*	AVG	VOL/LBS
BREAST - B/S	170-175	173.12	553,821	BREAST - B/S	165-170	167.19	530,086
TENDERLOINS	155-160	156.98	180,030	TENDERLOINS	155-160	151.02	139,970
BREAST - WITH RIBS	98-99	102.15	145,800	BREAST - WITH RIBS	98-99	108.69	48,920
BREAST - LINE RUN	98	100.58	77,400	BREAST - LINE RUN	98	100.37	97,200
LEGS	61-62	63.31	175,280	LEGS	61-62	63.92	145,580
LEG QUARTERS (BULK)	) 45-46	47.56	218,840	LEG QUARTERS (BULK)	44-45	46.70	232,400
DRUMSTICKS	65-66	62.59	178,263	DRUMSTICKS	65-66	63.55	90,339
THIGHS	53-54	60.14	128,590	THIGHS	53-54	60.35	43,200
B/S THIGHS	110-111	113.34	103,120	B/S THIGHS	110-111	112.09	44,240
WINGS (WHOLE)	128-129	133.80	267,711	WINGS (WHOLE)	128-129	132.13	110,020
BACKS AND NECKS (ST	RIPPED) 10-12	10.76	17,680	BACKS AND NECKS (ST	RIPPED) 10-12	10.96	25,880
LIVERS (5 POUND TUBS	S) 35-40	37.30	9,840	LIVERS (5 POUND TUBS	35-40	37.88	5,760
GIZZARDS (HEARTS)	60-65	59.76	24,040	GIZZARDS (HEARTS)	65-70	63.99	13,200

INCLUDES NY CITY METRO. AREA, NORTHERN NJ, MA, CT, RI, & PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M. \*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

A \/C

								AVG
	<b>ESTIMATED</b>		<u>ACTUAL</u>		AVG WTS		<b>ACTUAL</b>	WTS
	(1,000)		(1,000)				(1,000)	
	09/12	09/11	09/10	09/07	09/10	09/07	09/05	09/03
Alabama	3,873	3,878	3,847	4,072	5.61	5.43	4,037	4.85
Arkansas	5,456	5,473	5,165	6,068	5.49	5.51	5,243	(A)
Delmarva	2,205	2,280	2,283	2,878	5.88	5.92	2,319	(A)
KY-LA-TN	2,476	2,451	2,402	2,426	5.10	4.91	2,412	4.31
Mississippi	3,032	3,165	3,139	3,561	5.55	5.61	3,132	(A)
North Carolina	2,907	2,908	2,811	2,892	7.05	6.83	2,716	5.64
Texas	2,484	2,483	2,530	2,462	5.26	5.27	2,339	(A)
Total	22,433	22,638	22,177	24,359	5.69	5.64	22,198	4.94
Mon-Wed	67,603	(B)					51,627 (l	3)

- (A) Not published to avoid disclosing individual operations
- (B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 12-Sep-07 is estimated to be 33,562,000 head up 0.76 percent from a week ago and down -14.22 percent from a year ago. (Last week 33,310,000, last year 39,124,000)

### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DLVRD TO RETAILERS

FRESH FRYERS 92-102
ROASTERS 4# & UP 109-118
HENS UNDER 5#
HENS OVER 5# 70-79
DUCKS
RABBITS-WHOLE
RABBITS-CUT UP

# SAN FRANCISCO PROCESSED POULTRY DLVRD TO RESTAURANTS AND INSTITUTIONS

		RANGE
FRESH FRYERS	ICE PACK	126
	DRY PACK	130
ROASTERS 4# & UP	ICE PACK	145
	DRY PACK	125
HENS OVER 5#	ICE PACK	109
	DRY PACK	124
DUCKS		199-204

09/08/07

ESTIMATED U.S. LIVE POULTRY SLAUGHTER
UNDER FEDERAL INSPECTION FOR WEEK ENDING 15-Sep-07
CURRENT WEEK PREVIOUS WEEK

## MAJOR WHOLESALE MARKETS-MEXICO CITY

Cents per pound for the week ending September 7,2007

Who Chic			0	ecks,Backs & Wings	Livers Gizzards	Hens
RAYON						
Low	72.23	159.16	93.86	16.32	8.16	77.54
High	80.80	167.32	110.19	20.40	12.24	77.54
Mostly	74.27	163.24	102.02	20.40	8.16	77.54
SAN JUA	\ NI					
Low	70.19	155.08	97.94	16.32	8.16	81.62
High	79.17	167.32	110.19	20.40	12.24	81.62
Mostly	74.27	159.16	102.02	16.32	8.16	81.62
NEW SA	N JUAN					
Low	71.42	159.16	93.86	16.32	8.16	79.58
High	81.62	171.40	110.19	20.40	12.24	79.58
Mostly	76.31	167.32	106.10	20.40	12.24	79.58
BECERF	RA					
Low	74.68	163.24	97.94	20.40	12.24	81.62
High	82.84	175.48	114.27	24.49	16.32	81.62
Mostly	75.50	171.40	110.19	24.49	12.24	81.62

Class	Thousar	nd head
Broiler/fryer	167,313 (2)	153,100
Light hens	1,042	896
Heavy hens	1,531	1,109
Total	169,886	155,105
(1)ESTIMATED		
2)The estimated numb	er of broiler-fryers ava	ailable for slaughter
week ending 15-Sep-0	7 is 168.4 million he	ad compared to 16
million head slaughter	ed the same week las	st year. The estimate

09/15/07 (1)

2)The estimated number of broiler-fryers available for slaughter the week ending 15-Sep-07 is 168.4 million head compared to 168.5 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 167.6 million head or 0.8 million less than estimated available. For the week of 22-Sep-07 the estimated available is 169.1 million head.

WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS

PROCESSED TURKEY				
113.469	<b>LBS</b> 79.567			
113,808	80,111			
-339	-7,544			
0	-9			
	D TURKEY LBS 113,469 113,808			

### **COLD STORAGE MOVEMENT (IN THOUSANDS)**

PROCESSED TURKEYS

HACKETTSTOWN DOLL TOV SALES

DUCKS lb.

RABBITS lb.

PIGEONS lb.

SILKIES ea.

GUINEA FOWL lb.

GUINEA PIGS ea. CHUKARS ea.

GUINEA KEETS ea.

TOTAL COOPS 153

DUCKLINGS lb.

09/10/07 09/04/07 09/11/06 09/10/07 09/04/07 09/11/06 **PACIFIC COAST** 3,496 2,785 647 7,899 7,376 10,758 LOS ANGELES 245 218 306 1,071 1,045 2,925

CENTRAL MISCELLANEOUS POULTRY RTC HENS

1.05

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS,U.S.GRADE A AND PLANT GRADE, 5LBSAND UP, FOR WEEK OF SEPTEMBER 10, 2007

RANGE

EOD 00/11/07

1.50 5.75

PROCESSED POULTRY

HENS ICE PACKED(12 PER BOX) 71-81 VACUUM PACKED(6-9 PER BOX) 71-83 <u>DELMARVA</u> Movement of ready-to-cook whole birds was light to moderate for midweek business. Offerings ranged tight to fully adequate for present trade needs. Live supplies were moderate; weights were mostly desirable. Processing schedules were noted as moderate. Less than trucklot asking prices remained unchanged at 77 to 91 cents. Trade sentiment was barely steady. In the parts complex, wings were generally sufficient and moving satisfactorily. B/S breast items were fully adequate to available and competitively priced to stimulate buyer interest. Bone-in breasts and dark meat cuts were at least sufficient.

Α

HACKETTSTOW	N PO	ULIKI	SAL	E9 1	-OR 09/	711/07	
AI PAPERS REQI	UIRE	O TO S	ELL A	ALL OUT OF STAT	E POUL	TRY	
I	LOW	HIGH	AVG		LOW I	HIGH	AVG
HEAVY FOWL lb.	.40	.60	.45	HEAVY FOWL ea.		-	-
LIGHT FOWL lb.	-	-	-	LIGHT FOWL ea.	-	-	-
MIXED FOWL lb.	-	-	-	MIXED FOWL ea.	-	-	-
BANTAMS lb.	-	-	-	BANTAMS ea.	-	-	-
BROILERS lb.	-			BROILERS ea.			-
ROASTERS lb.			-	ROASTERS ea.	-	-	-
FRYERS lb.	-	-	-	FRYERS ea.	-	-	-
CHICKS lb.	-	-	-	CHICKS ea.	.50	.80	-
PULLETS lb.	-	-	-	PULLETS ea.	-	-	-
BUNNIES lb.	-	-	-	BUNNIES ea.	-	3.25	-
ROOSTERS lb.	1.30	1.75	1.52	ROOSTERS ea.	-	-	-
GEESE lb.	-	-	-	GEESE ea.	-	-	-
TURKEYS lb.	-	-	-	TURKEYS ea.	-	-	_

- DUCKS ea.

- RABBITS ea.

- PIGEONS ea.

- DUCKLINGS ea.

CALL DUCKS ea.GOSLINGS ea.

- GUINEA FOWL ea. 9.50 10.50

TURKEY POULTS ea. -

	BRANDED U.S. GRADE A
RANGE WEIGHTED AVERAGE	75-92 (A)
NO. OF BOXES	(A)

(A) Not reported to avoid disclosing individual operations.

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